

## QUARTERLY FINANCIAL HIGHLIGHTS

2013/2012 Quarterly Financial Highlights:-

(RM' 000 unless indicated)

|   | 2012           |                |                |                | 2013           |                |                |         |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------|
|   | 1st Qtr        | 2nd Qtr        | 3rd Qtr        | 4th Qtr        | 1st Qtr        | 2nd Qtr        | 3rd Qtr        | 4th Qtr |
| <b>OPERATING RESULTS</b>                        |                |                |                |                |                |                |                |         |
| <b>Revenue</b>                                  | <b>644,198</b> | <b>696,963</b> | <b>708,755</b> | <b>690,146</b> | <b>644,941</b> | <b>728,872</b> | <b>728,013</b> |         |
| Operating profit                                | 86,276         | 109,009        | 131,534        | 137,915        | 71,252         | 108,113        | 158,645        |         |
| Finance costs                                   | (1,886)        | (1,625)        | (1,343)        | (1,218)        | (297)          | (548)          | (261)          |         |
| Share of results of associate                   | 609            | 671            | 700            | 862            | 620            | 562            | 859            |         |
| Other investing results                         | 2,115          | 2,332          | 2,466          | 1,335          | 1,794          | 1,909          | 2,171          |         |
| Profit before tax                               | 87,114         | 110,387        | 133,357        | 138,894        | 73,369         | 110,036        | 161,414        |         |
| Income tax expense                              | (22,369)       | (28,340)       | (36,792)       | (32,761)       | (18,929)       | (28,416)       | (41,123)       |         |
| <b>Profit for the period</b>                    | <b>64,745</b>  | <b>82,047</b>  | <b>96,565</b>  | <b>106,133</b> | <b>54,440</b>  | <b>81,620</b>  | <b>120,291</b> |         |
| Profit/(Loss) attributable to:                  |                |                |                |                |                |                |                |         |
| Owners of the Company                           | 64,818         | 82,093         | 96,372         | 105,722        | 54,304         | 81,439         | 120,222        |         |
| Non-controlling interests                       | (73)           | (46)           | 193            | 411            | 136            | 181            | 69             |         |
|   | 64,745         | 82,047         | 96,565         | 106,133        | 54,440         | 81,620         | 120,291        |         |
| Depreciation and amortisation                   | 39,514         | 40,017         | 33,471         | 32,012         | 35,525         | 35,114         | 37,133         |         |
| <b>KEY DATA</b>                                 |                |                |                |                |                |                |                |         |
| Share capital                                   | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        |         |
| Total equity                                    | 3,093,908      | 3,109,038      | 3,136,993      | 3,172,620      | 3,116,388      | 3,129,968      | 3,183,342      |         |
| Net borrowings/(cash)                           | (200,678)      | (238,625)      | (285,298)      | (352,295)      | (373,500)      | (371,845)      | (431,662)      |         |
| Net tangible assets                             | 1,884,239      | 1,899,485      | 1,927,555      | 1,963,298      | 1,907,196      | 1,920,906      | 1,974,410      |         |
| <b>SHARE INFORMATION &amp; FINANCIAL RATIOS</b> |                |                |                |                |                |                |                |         |
| Net assets per share (RM)                       | 3.64           | 3.65           | 3.69           | 3.73           | 3.66           | 3.68           | 3.74           |         |
| Net earnings per share (sen)                    | 7.6            | 9.7            | 11.3           | 12.4           | 6.4            | 9.6            | 14.2           |         |