

## QUARTERLY FINANCIAL HIGHLIGHTS

### 2015/2014 Quarterly Financial Highlights:-

(RM' 000 unless indicated)

|   | 2014           |                |                |                | 2015           |                |                |         |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|---------|
|   | 1st Qtr        | 2nd Qtr        | 3rd Qtr        | 4th Qtr        | 1st Qtr        | 2nd Qtr        | 3rd Qtr        | 4th Qtr |
| <b>OPERATING RESULTS</b>                        |                |                |                |                |                |                |                |         |
| <b>Revenue</b>                                  | <b>676,628</b> | <b>717,218</b> | <b>664,632</b> | <b>684,612</b> | <b>696,087</b> | <b>665,548</b> | <b>670,880</b> |         |
| Operating profit                                | 96,156         | 101,952        | 70,896         | 68,423         | 99,258         | 87,313         | 95,252         |         |
| Finance costs                                   | (226)          | (504)          | (234)          | 119            | -              | (36)           | (178)          |         |
| Share of results of associate                   | (384)          | 533            | 1,168          | (136)          | (1,856)        | (3,424)        | (1,879)        |         |
| Other investing results                         | 1,640          | 1,741          | 2,069          | 1,970          | 1,953          | 1,894          | 1,944          |         |
| Profit before tax                               | 97,186         | 103,722        | 73,899         | 70,376         | 99,355         | 85,747         | 95,139         |         |
| Income tax expense                              | (23,366)       | (26,323)       | (18,755)       | (20,732)       | (25,421)       | (22,417)       | (24,588)       |         |
| <b>Profit for the period</b>                    | <b>73,820</b>  | <b>77,399</b>  | <b>55,144</b>  | <b>49,644</b>  | <b>73,934</b>  | <b>63,330</b>  | <b>70,551</b>  |         |
| Profit/(Loss) attributable to:                  |                |                |                |                |                |                |                |         |
| Owners of the Company                           | 73,928         | 77,327         | 54,806         | 49,935         | 73,692         | 63,319         | 70,650         |         |
| Non-controlling interests                       | (108)          | 72             | 338            | (291)          | 242            | 11             | (99)           |         |
|   | <b>73,820</b>  | <b>77,399</b>  | <b>55,144</b>  | <b>49,644</b>  | <b>73,934</b>  | <b>63,330</b>  | <b>70,551</b>  |         |
| Depreciation and amortisation                   | 39,736         | 40,050         | 39,378         | 39,548         | 39,889         | 39,810         | 39,223         |         |
| <b>KEY DATA</b>                                 |                |                |                |                |                |                |                |         |
| Share capital                                   | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        | 849,695        |         |
| Total equity                                    | 3,152,231      | 3,153,504      | 3,132,094      | 3,124,944      | 3,130,517      | 3,120,985      | 3,117,831      |         |
| Net borrowings/(cash)                           | (516,899)      | (493,926)      | (434,072)      | (460,858)      | (432,231)      | (367,936)      | (275,181)      |         |
| Net tangible assets                             | 1,943,842      | 1,945,184      | 1,923,843      | 1,918,589      | 1,924,231      | 1,914,768      | 1,911,683      |         |
| <b>SHARE INFORMATION &amp; FINANCIAL RATIOS</b> |                |                |                |                |                |                |                |         |
| Net assets per share (RM)                       | 3.71           | 3.71           | 3.68           | 3.67           | 3.68           | 3.67           | 3.66           |         |
| Net tangible assets per share (RM)              | 2.28           | 2.28           | 2.26           | 2.25           | 2.26           | 2.25           | 2.24           |         |
| Net earnings per share (sen)                    | 8.7            | 9.1            | 6.5            | 5.9            | 8.7            | 7.5            | 8.3            |         |